



MAZAK CUSTOMER FINANCE FOR CANADIAN CUSTOMERS

Mazak Customer Finance arranges leases and loans for Mazak machines, and is highly motivated to structure attractive lease and loan structures to help you buy the machine that you are currently considering and more Mazaks in the future – we have your long term success in mind.

Currently the leasing industry prices and structures lease and loan transactions based on your company's credit strength. In order for Mazak to arrange the best lease or loan structure for you, please obtain a credit application from the people listed below or at <http://www.mazakusa.com/financing.asp> and send or fax it to Mazak at 859-342-1502, along with two years of financial statements and any interim statement you may have. Naturally there will be exceptions to this request for younger companies and for large companies. (Tax returns may be submitted for companies that do not prepare other financial statements.)

In addition, we interview you to learn your specific objectives for the lease or loan, and to discuss the financial data requested.

The leases that we arrange normally only secure the particular machine being finance or leased, vs. all of your assets, as many bank financings often do. Your payments are normally in Canadian Funds, unless you prefer a U.S. Funds lease, and we obtain approval for U.S. Funds. Loans and leases are typically 5-years in length.

You could apply all or part of your machine deposit as a down payment on a loan or advance rentals under a lease. Alternatively, any machine deposit not required under a financing structure or for taxes, could be refunded to you after you accept the machine and the financing commences.

All financings will be subject to credit approval by Mazak Customer Finance and/or its assignees. Machine acceptance must be within 60 days of credit approval, or a re-approval may be required.

For any questions or to request alternative financing structures, please feel free to contact: Sylvia Phillips at 859-342-1718 sphillips@mazakcorp.com, or Bruce Hill at 859-342-1901 bhill@mazakcorp.com

Or fax us at 859-342-1502.

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