



MAZAK U.S. FACTORY-DIRECT LEASING PLANS

Speed & Ease – we contact the customer within two hours of receiving the Order, and after finance approval, sign the Order to ensure the quickest delivery possible.

For orders received and credit approved in **February 2012**, Mazak Corporation proposes the following five-year leasing plans for all new Mazak machines for U.S. customers.

- A. Lease Purchase – \$1.00 Purchase Option,**
30 Days First Payment, **\$1,882 per \$100,000 of Machine Cost, Factor: .01882**
90 Days First Payment, **\$1,897 per \$100,000 of Machine Cost, Factor: .01897**

4.89% reflects monthly-in-arrears rents. Customer gets depreciation deduction.

Assumes three Advance Rents to be deducted from the machine deposit.
- B. True Lease - Purchase Option is Fair Market Value which is 25% of original cost**
30 Days First Payment, **\$1,514 per \$100,000 of Machine Cost, Factor: .01514**
90 Days First Payment, **\$1,529 per \$100,000 of Machine Cost, Factor: .01529**

Offers the lowest monthly payment. Lessor gets depreciation deduction.

Assumes three Advance Rents to be deducted from the machine deposit.
- C. Loan:**
30 Days First Payment, **\$1,898 per \$100,000 of Machine Cost, Factor: .01898**
90 Days First Payment, **\$1,916 per \$100,000 of Machine Cost, Factor: .01916**
5.24% Rate on the Loan

These payments reflect current interest rates for leases/loans that are credit approved and transaction documents returned from Customer by 2-29-12. However, the payments may be adjusted at time of machine acceptance/lease commencement to reflect then current interest rates.

Unlike many Banks/Leasing Companies – no security deposit or interim rent are charged under these plans.

Credit Approval: Get an application from <http://www.mazakusa.com/financing.asp> or from the people below, and fax it to Mazak: 859-342-1502. Pricing for companies with under 3 years of same ownership, or companies that do not qualify for traditional financing sources, may be adjusted accordingly.

The appropriate Advance Rents or Down Payment and \$400 Documentation Fee may be deducted from a machine deposit you have made, with the balance of the deposit being returned to you after the financing commences.

For questions or requests, fax to 859-342-1502 or contact:

Sylvia Phillips 859-342-1718 sphillips@mazakcorp.com Bruce Hill 859-342-1901 bhill@mazakcorp.com

Mindy Fasso 859-342-1311 mfasso@mazakcorp.com

EXPRESS MAIL

**MAZAK CORPORATION
6850 INDUSTRIAL ROAD
FLORENCE, KY 41042**

U.S. MAIL

**MAZAK CORPORATION
P. O. BOX 970
FLORENCE, KY. 41022-0970**